# CAPITAL ADVISORS LLC

# Value Opportunities Composite

As of March 31, 2024

### **Company / Strategy Information**

- Founded in 1983
- Investment Philosophy: Bottom-Up
- Total Firm Assets: \$7.8 Billion
  - Assets Under Management: \$2.6 Billion
  - Assets Under Advisement: \$5.2 Billion<sup>1</sup>

#### **Strategy Facts**

•	Portfolio Manager:	Jennifer K. DeSisto, CFA <sup>®</sup> , CAIA <sup>®</sup>			
		and Andrew P. St. Martin, CFA®			
•	Primary Benchmark:	Russell 3000 Value			
•	Total Strategy Assets:	\$11.5 Million			
	Assets Under Management:	\$11.5 Million			
	Assets Under Advisement:	\$0.0 Million			

<sup>1</sup>Assets Under Advisement represent non-discretionary/UMA assets

tatistics - 5 Years	Value Opps	R3000V	
Alpha	1.8%	0.0%	
Beta	0.9x	1.0x	
Standard Deviation	16.6%	18.9%	
Information Ratio	0.1x	0.0x	
Sharpe Ratio	0.6x	0.5x	
R-Squared	1.0	1.0	



<sup>2</sup>Gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. Past performance is not a guarantee of future results. Inherent in any investment is the possibility of loss.

## Calendar Year Returns<sup>2</sup>

Period	Gross	Net	R3000V		
2023	10.84 %	10.09 %	11.66 %		
2022	-7.93 %	-8.53 %	-7.98 %		
2021	22.13 %	21.41 %	25.37 %		
2020	8.47 %	7.84 %	2.87 %		
2019	25.60 %	24.86 %	26.26 %		
2018	N/A	N/A	N/A		
2017	N/A	N/A	N/A		
2016	N/A	N/A	N/A		
2015	N/A	N/A	N/A		
2014	N/A	N/A	N/A		

<sup>2</sup>Gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. Past performance is not a guarantee of future results. Inherent in any investment is the possibility of loss.

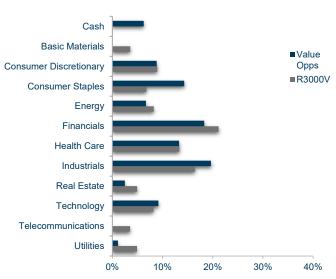
### **Strategy Process and Description**

Anchor's Value Opportunities Strategy is an active value oriented equity portfolio that invests primarily in domestic companies across all market capitalizations (greater than \$500 million market capitalization at time of purchase). This strategy can tactically tilt between small capitalization stocks and mid and large capitalization stocks. We conduct fundamental bottom up research in an effort to uncover high quality companies early in their life cycle, with opportunities to grow, and hold them for long periods of time. In our investments we aim to create a margin of safety by buying companies at a discount to our estimate of their intrinsic value. We concentrate our research efforts on a small group of companies across the market cap spectrum that meet our quality and value thresholds.

Portfolio Characteristic	Value Opps	R3000V		
Wtd. Avg. Market Cap (\$B)	\$194.4	\$149.8		
Median Market Cap (\$B)	\$69.3	\$2.2		
Wtd. Avg. P/E (LTM)	20.9 x	18.6 x		
Median ROE	17.5 %	7.7 %		
Dividend Yield	1.9%	2.1%		
Active Share	82.9 %	0.0 %		
Percent Cash	6.2%	-		
Turnover (Trailing 12 Months)	18.0%	-		
Number of Holdings	64	2,264		

Models are hypothetical. Portfolio statistics, characteristics, and holdings are reflective of the Anchor strategy model. Please see the disclosures at the end of this document. \*As of 9/1/18 the Median P/E (LTM) was changed to Weighted Average P/E (LTM) to more accurately represent industry standards.





Ton	10	Holdings	3

1.	JP Morgan Chase & Co	3.5 %
2.	McKesson Corp	2.4 %
3.	Johnson & Johnson Com	2.4 %
4.	Chubb Limited	2.2 %
5.	Lowes Companies Inc	2.2 %
6.	Visa	2.1 %
7.	Boston Scientific Corp	2.1 %
8.	Progressive Corp Ohio	2.1 %
9.	Chevron Corp Common	2.1 %
10.	Unitedhealth Group	2.0 %

<sup>3</sup>Percentages stated are based on the total model. Portfolio statistics, characteristics, and holdings are reflective of the Anchor strategy model.

# Institutional



## Value Opportunities Composite

As of March 31, 2024

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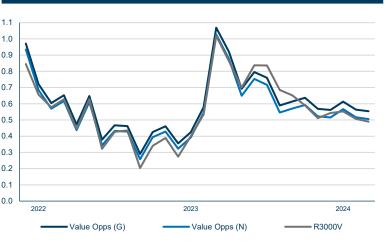
#### Growth of \$100 (Since Inception)

Risk vs. Return (5 Years)





Sharpe Ratio (36-Month Moving Windows)



#### Disclosures

Investment performance statistics: Anchor Capital Value Opportunities Composite, for the period from January 1, 2019 through March 31, 2024

FIRM DEFINITION: Anchor Capital Advisors LLC is a Registered Investment Advisor (registration with the SEC does not imply any level of skill or training) and operates through three divisions: Anchor Managed Accounts division, Anchor Institutional division and the Anchor Private Client division. The Anchor Capital Managed Account division also serves as an investment sub-advisor to Unlified Managed Account (UMA) Programs sponsored by brokerage firms, banks and other organizations. Through the UMA program, Anchor Capital provides a model portfolio for each discipline which has been chosen by the UMA sponsor. For GIPS@ purposes, the firm is defined as the Institutional and Private Client Investment Management divisions of Anchor Capital. On June 1, 2006 Boston Private Financial Holdings, a holding company, purchased an 80% equity interest in Anchor Capital Advisors LLC. The company's employees continue to retain a 20% interest. On March 30, 2018 Anchor Capital Advisors purchased majority ownership from Boston Private Financial Holdings. Anchor now owns 70% interest and Lincoln Peak Capital owns 30% interest in the firm.

DESCRIPTION OF ACCOUNT INVESTMENT OBJECTIVE: Model information is hypothetical. The performance results displayed herein represent the performance of the Value Opportunities Composite managed by Anchor Capital Advisors LLC. The Value Opportunities Composite was created and incepted on January 1, 2019. For all years the composite includes all discretionary accounts with assets exceeding \$250,000, and those accounts were invested primarily in large cap, small cap and mid cap stocks. Effective 07/01/2023, the Value Opportunities Composite does not limit the percent of fixed income holdings within each account. Prior to this date, the Composite's strategy restricted fixed income holdings to a maximum of 5% of the account holdings.

CALCULATION OF RATES OF RETURN: All securities are valued at last sale price as provided by pricing services. The portfolio valuation is based on a trade date basis net of commissions. Investment returns include the reinvestment of dividends and other earnings. The accrual of interest income is added to the beginning and ending market value. Effective on 1/1/2010, dividends (excluding income on money market securities) are credited on an accrual basis. The currency used to express performance is the U.S. dollar. The time-weighted returns are calculated on an average-weighted basis for each monthly period in the preceding quarter. Anchor revalues portfolio market values on the date of a large capital flow, defined as at least 10% of the portfolio value. Quarterly composite results are linked to determine annual returns. The Russell 2000 Value Index excludes fees and commissions. Returns of individual clients' accounts may differ from composite returns because of different investment objectives, different tax status and other considerations. Returns of individual clients' accounts will be reduced by investment advisor's fees, custodial service fees (if any) and other expenses which might be incurred to provide investment management, custody, administrative, actuarial, accounting or other services to the client. Investment advisory fees charged by Anchor Capital Advisors clients. Prior to 1/1/2013 gross returns are calculated before management fees, but after transaction costs. Effective 11/1/2013 the gross returns are presented as pure gross and are calculated before management fees, and transaction costs. Net returns are calculated using actual fees. Effective 12/31/2022 net return calculations include the application of Anchor's standard model fee to any non-fee-paying accounts included in the composite. Policies for valuing investments, scludating performance, and preparing GIPS Reports are available upon request.

DISPERSION METHOD: Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios included in the composite for the entire year.

GLOBAL INVESTMENT PERFORMANCE STANDARDS COMPLIANCE (GIPS®): In compliance with GIPS®, Anchor Capital Advisors LLC Institutional and Private Client Investment Management divisions prepare statistics for the Value Opportunities Composite (on a quarterly basis) which includes total dollars represented in the accounts included in that composite at the end of the quarter, the number of accounts represented in the composite which share comparable investment guidelines and risks, the number of client accounts in that composite, the average account size and median account size. All this data is available upon request. The table on the next page contains extracts of this data as of the most recent reporting period. The inclusion policy for new accounts is to add each account to the composite as of the last day of the month of the first full calendar quarter in which the account was fully invested. If an account has an objective change, it will be removed from the existing composite as of the first of the month in which the objective change occurred, and will be added to a new composite as of the last day of the month of the first of the account closed. Portfolios below \$250,000 and portfolios with restrictions are excluded from the Value Opportunities Composite. If a portfolio falls below \$200,000 due to client withdrawals or market fluctuations in any given month, it will be excluded from the composite as of the beginning of that month.

## Institutional



GIPS® COMPLIANCE & VERIFICATION STATEMENT: Anchor Capital Advisors LLC Institutional and Private Client Investment Management divisions ("The GIPS® Firm") claim compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. The GIPS® Firm has been independently verified for the periods 1994 through 2022 as follows: 1994-2000: Brown & Brown PC; 2001-2003: Miller Wachman LLP; 2004-2022: ACA Performance Service). The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

BENCHMARK DESCRIPTION: Information about indices is provided to allow for comparison of the performance of the Adviser to that of certain well-known and widely recognized indices. There is no representation that such index is an appropriate benchmark for such comparison. You cannot invest directly in an index, which also does not take into account trading commissions and costs. The volatility of indices may be materially different from the performance of the Adviser to that of the Adviser. In addition, the Advisor's recommendations may differ significantly from the securities that comprise the indices. The Russell 1000 Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000 Index companies with lower price-to-book ratios and lower expected growth values. The Russell 3000 Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. The Russell 3000 Value Index is constructed to provide a comprehensive, unbiased, and stable barometer of the broad value market. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. The Bursell 3000 Value Index is constructed to provide a comprehensive, unbiased, and stable barometer of the broad value market. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. The benchmark returns include the reinvestment of lincome.

		3 year annua	alized ex-post standard deviation: gross of fees	10 ye	ar composite	historical values	; (\$M)	
	*Composite standard	Anchor Value		Composite	Number	% bundled fee	% non -	**Total assets unde
	deviation: gross of fees / asset	Opportunities /	Russell 3000 Value / Primary Benchmark	asset value		portfolio	fee	management (\$B)
	weighted	Composite		asset value	portionos	assets <sup>4</sup>	paying	management (\$B)
2023	0.4	14.1	16.7	\$11.4	11	0.0%	7.9%	\$1.5
2022	0.3	19.3	21.3	\$9.1	9	0.0%	14.1%	\$1.5
2021	0.3	17.6	19.3	\$8.3	5	0.0%	10.6%	\$2.1
2020	0.8	n/a	n/a	\$5.4	3	0.0%	8.3%	\$1.8
2019	0.8	n/a	n/a	\$5.5	4	0.0%	7.6%	\$1.8
2018	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$1.6
2017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$1.8
2016	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$1.8
2015	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$1.8
2014	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$2.5
MRQ Composite Characteristics (\$M)	-		-	\$10.8	10	0.0%	9.0%	\$1.4
MRQ Average Account Size (\$M):	\$1.1							
MRQ Median Account Size (\$M):	\$0.5							

\*\*Institutional & Private Client Investment Management divisions

Data presented herein was populated through Assette using FactSet financial data and analytics and Advent Portfolio Exchange. Portfolio statistics, characteristics, and holdings are reflective of the Anchor strategy model. <sup>1</sup>Assets Under Advisement represent non-discretionary/UMA assets.

<sup>2</sup>Effective 1/1/2013 the gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. Pure gross returns are presented as supplemental information to the GIPS Report. Past performance is not guarantee of future results. Inherent in any investment is the possibility of loss.

<sup>3</sup>Percentages stated are based on the total model. This is provided to supplement the investment return information. The portfolio holdings information presented do not include various non-material positions held in specific individual portfolios. The listing of particular securities should not be considered a recommendation to purchase or sell those securities. While these securities may have been among Anchor Capital's Value Opportunities holdings at the time this material was assembled, recommendations will change over time.

There can be no assurance that the securities remain in the portfolio or that other securities have not been purchased. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities presently in the portfolio. Individual clients' portfolios may vary.

<sup>4</sup>Anchor Capital Advisors' standard fee schedule for the All Cap Value Strategy within the Institutional Investment Management division is .60 bps on the first \$25,000,000 in assets; .50 bps on additional assets. Bundled brokerage fees, where applicable, include transaction fees, custodial and various consulting services.

\*As of 9/1/18 the Median P/E (LTM) was changed to Weighted Average P/E (LTM) to more accurately represent industry standards.

For a complete listing of all strategies contact Anchor Capital Advisors LLC (617) 338-3800.