# CAPITAL ADVISORS LLC

# **Small Cap Value Composite**

As of March 31, 2024

#### Company / Strategy Information

- Founded in 1983
- Investment Philosophy: Bottom-Up
- Total Firm Assets: \$7.8 Billion
  - Assets Under Management: \$2.6 Billion
  - Assets Under Advisement: \$5.2 Billion<sup>1</sup>

#### Strategy Facts

•	Portfolio Manager:	Andrew P. St. Martin, CFA®			
•	Primary Benchmark:	Russell 2000 Value			
•	Secondary Benchmark:	Russell 2000			
•	Total Strategy Assets:	\$85.5 Million			
	Assets Under Management:	\$61.6 Million			
	Assets Under Advisement:	\$23.9 Million			

<sup>1</sup>Assets Under Advisement represent non-discretionary/UMA assets

tatistics - 5 Years	SCV	R2000V		
Alpha	2.1%	0.0%		
Beta	0.7x	1.0x		
Standard Deviation	19.3%	24.9%		
Information Ratio	0.0x	0.0x		
Sharpe Ratio	0.3x	0.3x		
R-Squared	0.9	1.0		

#### Annualized Returns<sup>2</sup> as of most recent quarter



<sup>2</sup>Gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. Past performance is not guarantee of future results. Inherent in any investment is the possibility of loss.

#### Calendar Year Returns<sup>2</sup>

Period	Gross	Net	R2000V	R2000
2023	18.18 %	17.35 %	14.65 %	16.93 %
2022	-15.78 %	-16.28 %	-14.48 %	-20.44 %
2021	27.50 %	26.77 %	28.27 %	14.82 %
2020	-0.94 %	-1.53 %	4.63 %	19.96 %
2019	24.52 %	23.78 %	22.39 %	25.52 %
2018	-7.01 %	-7.57 %	-12.86 %	-11.01 %
2017	5.85 %	5.23 %	7.84 %	14.65 %
2016	27.66 %	26.91 %	31.74 %	21.31 %
2015	-2.03 %	-2.57 %	-7.47 %	-4.41 %
2014	3.62 %	3.05 %	4.22 %	4.89 %

<sup>2</sup>Gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. Past performance is not guarantee of future results. Inherent in any investment is the possibility of loss.

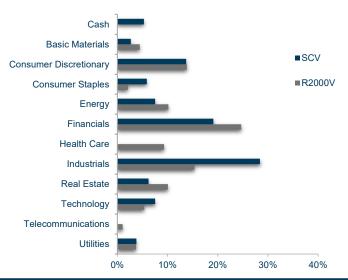
#### **Strategy Process and Description**

Anchor's Small Cap Value Strategy is an active value oriented equity portfolio that invests primarily in domestic small capitalization companies (less than \$2 billion in market cap at time of purchase). We conduct fundamental bottom up research in an effort to uncover high quality companies early in their life cycle, with opportunities to grow, and hold them for long periods of time. In our investments we aim to create a margin of safety by buying companies at a discount to our estimate of their intrinsic value. We concentrate our research efforts on a small group of small cap companies that meet our quality and value thresholds.

Portfolio Characteristic	SCV	R2000V
Wtd. Avg. Market Cap (\$B)	\$3.3	\$2.9
Median Market Cap (\$B)	\$2.6	\$0.8
Wtd. Avg. P/E (LTM)	16.4 x	12.7 x
Median ROE	9.4 %	4.5 %
Dividend Yield	1.6%	2.1%
Active Share	97.7 %	0.0 %
Percent Cash	5.3%	-
Turnover (Trailing 12 Months)	33.3%	-
Number of Holdings	45	1,419

Models are hypothetical. Portfolio statistics, characteristics, and holdings are reflective of the Anchor strategy model. Please see the disclosures at the end of this document.\*As of 9/1/18 the Median P/E (LTM) was changed to Weighted Average P/E (LTM) to more accurately represent industry standards.

#### **Sector Allocation**



#### Top 10 Holdings<sup>3</sup>

1.	Magnolia Oil & Gas Cp Cl A	3.9 %
2.	Chord Energy Co	3.6 %
3.	Cavco Industries	3.0 %
4.	Vontier	3.0 %
5.	Nicolet Bankshares Inc	3.0 %
6.	UFP Technologies Inc	2.9 %
7.	Boot Barn Holdings Inc	2.7 %
8.	First of Long Island Corp	2.7 %
9.	United Bankshares Inc	2.7 %
10.	Douglas Dynamics Inc	2.7 %

<sup>3</sup>Percentages stated are based on the total model. Portfolio statistics, characteristics, and holdings are reflective of the Anchor strategy model.

# Institutional



### **Small Cap Value Composite**

As of March 31, 2024



#### Disclosures

SCV (G)

Investment performance statistics: Anchor Capital Small Cap Value Composite, for the period from June 30, 2011 through March 31, 2024

SCV (N)

FIRM DEFINITION: Anchor Capital Advisors LLC is a Registered Investment Advisor (registration with the SEC does not imply any level of skill or training) and operates through three divisions: Anchor Managed Accounts division, Anchor Institutional division and the Anchor Private Client division. The Anchor Capital Managed Account division also serves as an investment sub-advisor to Unified Managed Account (UMA) Programs sponsored by brokerage firms, banks and other organizations. Through the UMA program, Anchor Capital provides a model portfolio for each discipline which has been chosen by the UMA sponsor. For GIPS@ purposes, the firm is defined as the Institutional and Private Client Investment Management divisions of Anchor Capital Advisors purchased majority ownership from Boston Private Financial Holdings. Anchor now owns 70% interest and Lincoln Peak Capital advisors purchased majority ownership from Boston Private Financial Holdings. Anchor now owns 70% interest and Lincoln Peak Capital Advisors furchased majority ownership from Boston Private Financial Holdings.

- R2000V

DESCRIPTION OF ACCOUNT INVESTMENT OBJECTIVE: Model information presented is hypothetical. The performance results displayed herein represent the performance of the Small Cap Value Composite. The Small Cap Value Composite was created and incepted on July 1, 2002. For all years the composite indudes all discretionary accounts with assets exceeding \$250,000, and those accounts were invested primarily in small cap stocks. The investment objective for this Composite is to achieve a high rate of return through the purchase of small cap stocks. Effective 07/01/2023, the Small Cap Value Composite does not limit the percent of fixed income holdings within each account. Prior to this date, the Composite's strategy restricted fixed income holdings to a maximum of 5% of the account holdings.

CALCULATION OF RATES OF RETURN: All securities are valued at last sale price as provided by pricing services. The portfolio valuation is based on a trade date basis net of commissions. Investment returns include the reinvestment of dividends and other earnings. The accrual of interest income is added to the beginning and ending market value. The currency used to express performance is the U.S. dollar. The time-weighted returns are calculated on an average-weighted basis for each monthly period in the preceding quarter. Anchor revalues portfolio market values on the date of a large capital flow, defined as at least 10% of the portfolio value. Quarterly composite results are linked to determine annual returns. The Russell 2000 Value Index excludes fees and commissions. Returns of individual clients' accounts may differ from composite returns because of different investment objectives, different tax status and other considerations. Returns of individual clients' accounts will be reduced by investment advisor's fees, custodial service fees (if any) and other expenses which might be incurred to provide investment management, custody, administrative, actuarial, accounting or other services to the client. Investment advisory fees charged by Anchor Capital Advisors are described in Part 2A of Form ADV, and a document with all information contained in that filing is provided to all of Anchor Capital Advisors' clients. Prior to 1/1/2013 gross returns are calculated before management fees, but after transaction costs. Effective 1/1/2013 the gross returns are presented as pure gross and are calculated before management fees, custodial fees, but after transaction costs. Net returns are calculated before: 21/21/2022 the return calculations include the application of Anchor's standard model fee to any non-fee-paying accounts include in the composite. Folicies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

DISPERSION METHOD: Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios included in the composite for the entire year.

GLOBAL INVESTMENT PERFORMANCE STANDARDS COMPLIANCE (GIPS®): In compliance with GIPS®, Anchor Capital Advisors LLC Institutional and Private Client Investment Management divisions prepare statistics for the Small Cap Composite (on a quarterly basis) which includes total dollars represented in the accounts includes in that composite at the end of the quarter, the number of accounts represented in the composite which share comparable investment guidelines and risks, the number of client accounts in that composite, the average account size and median accounts size. All these data are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The table on the next page contains extracts of these data as of the most recent reporting period. The inclusion policy for new accounts is to add each account to the composite as of the last day of the month of the first full calendar quarter in which the account was fully invested. If an account has an objective change, it will be eaded to a new composite as of the last day of the month of the first full calendar quarter in which the account was fully invested and managed to the new objective. Closed accounts are removed from composites as of the first of the month in which the account closed. Portfolios with restrictions are excluded from the Small Cap Value Composite. If a portfolio falls below \$200,000 due to client withdrawals or market fluctuations in any given month, it will be excluded from the composite as of the beginning of that month.

## Institutional

SCV (G)

SCV (N)

- R2000V



GIPS® COMPLIANCE & VERIFICATION STATEMENT: Anchor Capital Advisors LLC Institutional and Private Client Investment Management divisions ("The GIPS® Firm") claim compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. The GIPS® Firm has been independently verified for the periods 1994 through 2022 as follows: 1994-2000: Brown & Brown PC; 2001-2003: Miller Wachman LLP; 2004-2022: ACA Performance Service). The verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification dees not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

BENCHMARK DESCRIPTION: Information about indices is provided to allow for comparison of the performance of the Adviser to that of certain well-known and widely recognized indices. There is no representation that such index is an appropriate benchmark for such comparison. You cannot invest directly in an index, which also does not take into account trading commissions and costs. The volatility of indices may be materially different from the performance of the Adviser. In addition, the Advisor's recommendations may differ significantly from the securities that comprise the indices. The Russell 2000 Value Index measures the performance of small-cap value segment of the U.S. equity universe. It includes those Russell 2000 lndex companies with lower price-to-book ratios and lower forecasted growth values. The Russell 2000 Value Index is completely reconstituted annually to ensure larger stocks do not distort the performance and characteristics of the true small-cap opportunity set and that the represented companies continue to reflect value characteristics. The Russell 2000 Index measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 2000 Index is constructed to provide a compresenting approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the small-cap segment of the U.S. equity universe. The Russell 2000 is a subset of the Russell 2000 Index is constructed to provide a comprehensive and unbiased small-cap barometer and is completely reconstituted annually to ensure larger stocks do not distort the performance and characteristics of the true small-cap opportunity set. The Bussell 2000 Index is constructed to provide a comprehensive and unbiased small-cap barometer and is completely reconstituted annually to ensure larger stocks do not distort the performance and characteristics of the true small-cap opportunity set. The benchmark returns include the reinvestment of income.

		3 year annualized ex-post standard deviation: gross of fees		10 year composite historical values (\$M)					
	*Composite standard deviation: gross of fees / asset weighted	Anchor Small Cap Value / Composite	Russell 2000 Value / Primary Benchmark	Russell 2000 / Secondary Benchmark	Composite asset value		% bundled fee portfolio assets <sup>4</sup>	fee	**Total assets under management (\$B)
2023	0.7	16.3	21.8	21.1	\$45.8	28	34.0%	20.5%	\$1.5
2022	0.7	21.6	27.3	26.0	\$47.4	32	31.9%	14.6%	\$1.5
2021	0.7	20.0	25.0	23.4	\$56.9	34	32.7%	14.6%	\$2.1
2020	1.1	20.6	26.1	25.3	\$40.2	32	40.5%	19.2%	\$1.8
2019	2.5	12.9	15.7	15.7	\$45.2	39	36.2%	18.6%	\$1.8
2018	0.5	13.1	15.8	15.8	\$38.2	38	39.4%	17.4%	\$1.6
2017	0.6	13.1	14.0	13.9	\$39.3	36	42.0%	16.2%	\$1.8
2016	1.1	14.6	15.5	15.8	\$36.7	28	45.3%	15.7%	\$1.8
2015	0.8	12.3	12.8	13.1	\$25.8	20	49.7%	16.9%	\$1.8
2014	0.8	12.3	12.8	13.1	\$25.0	15	52.3%	17.8%	\$2.5
MRQ Composite Characteristics (\$M)	-	-	-	-	\$48.6	28	33.7%	21.1%	\$1.4
MRQ Average Account Size (\$M):	\$1.7								
MRQ Median Account Size (\$M):	\$0.8								

\*Marketing materials created for years 2009-2021 display standard deviation calculated net of fees.

\*\*Institutional & Private Client Investment Management divisions

Data presented herein was populated through Assette using FactSet financial data and analytics and Advent Portfolio Exchange. Portfolio statistics, characteristics, and holdings are reflective of the Anchor strategy model.

<sup>1</sup>Assets Under Advisement represent non-discretionary/UMA assets

<sup>2</sup>Effective 1/1/2013 the gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. Pure gross returns are presented as supplemental information to the GIPS Report. Past performance is not guarantee of future results. Inherent in any investment is the possibility of loss.

<sup>3</sup>Percentages stated are based on the total model. This is provided to supplement the investment return information. The portfolio holdings information presented do not include various non-material positions held in specific individual portfolios. The listing of particular securities should not be considered a recommendation to purchase or sell those securities. While these securities may have been among Anchor Capital's Small Cap Value holdings at the time this material was assembled, recommendations will change over time.

There can be no assurance that the securities remain in the portfolio or that other securities have not been purchased. It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities presently in the portfolio. Individual clients' portfolios may vary.

<sup>4</sup>Anchor Capital Advisors' standard fee schedule for the Small Cap Value Strategy within the Institutional Investment Management division is .90 bps on all assets. Bundled brokerage fees, where applicable, include transaction fees, custodial and various consulting services.

\*As of 9/1/18 the Median P/E (LTM) was changed to Weighted Average P/E (LTM) to more accurately represent industry standards.

For a complete listing of all strategies contact Anchor Capital Advisors LLC (617) 338-3800.